

# Agenda

PDC Housing Development Grant Overview

2

State of Housing in our Region



Discussion



# Program Overview

 Virginia Housing awarded \$40 million to all PDC's across the state

The CSPDC region qualified for \$2 million

• Goal: creation of new housing initiatives in the region



# Program Overview (cont'd)

• \$2 million = at least 20 affordable units by July 1, 2024

 Provides gap funding to affordable housing developers to fund the creation of affordable units

- Eligible applicants:
  - Non-profit developers
  - Private developers
  - Local housing authorities
  - Member local governments



## Program Overview (cont'd)

- Allowable uses:
  - -Construction of new affordable units
  - -Rehabilitation of existing vacant units
  - Adaptive re-use of existing structures to incorporate housing units
  - -Rental or homeownership



# Program Overview (cont'd)

#### Focus areas:

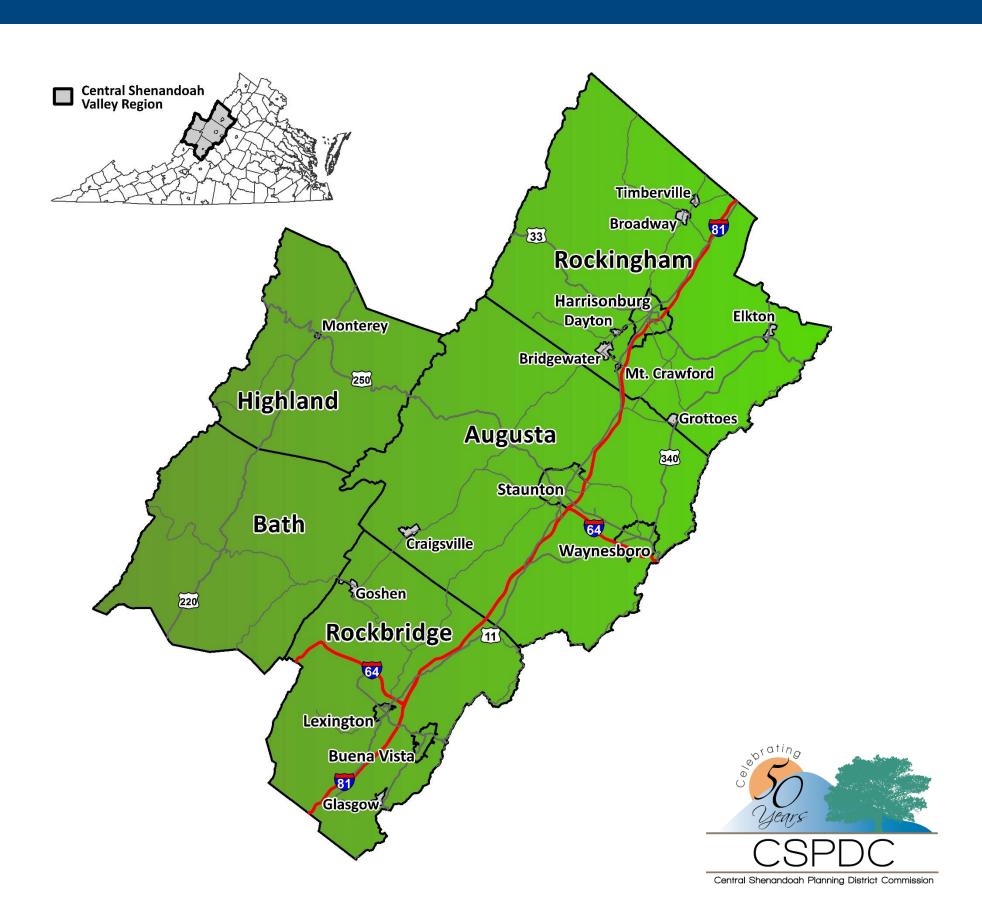
- -Mix of ownership and rental opportunities
- Serving historically underserved markets and expanding housing choice
- -Prioritizing a mix of income levels (low to moderate)
- -Funding projects across the CSPDC footprint



# Project Area

Counties of: Augusta, Bath, Highland, Rockbridge, Rockingham (and 11 associated towns)

Cities of: Buena Vista, Harrisonburg, Lexington, Staunton, Waynesboro

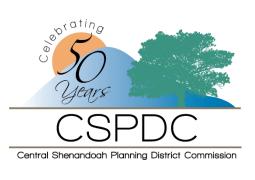


### Project Criteria

- Rental units must be occupied by households at or below 80% Area Median Income (AMI): <a href="https://www.vhda.com/BusinessPartners/PropertyOwnersManagers/Income-Rent-Limits/Pages/HUDMedianIncome.aspx">https://www.vhda.com/BusinessPartners/PropertyOwnersManagers/Income-Rent-Limits/Pages/HUDMedianIncome.aspx</a>.
  - Mixed income developments: at least 50% of units affordable to households at 80% AMI or less
- Homeownership units must have sales price and income limits consistent with Virginia Housing: <a href="https://www.virginiahousing.com/loanlimits">www.virginiahousing.com/loanlimits</a>
- Units must remain affordable
- Mixed use development must designate 60% square footage to housing

#### 80% AMI in our Region (by Household Size)

Locality	1-Person	2-Person	3-Person	4-Person
Staunton- Augusta- Waynesboro	\$39,900	\$45,600	\$51,300	\$56,950
Harrisonburg- Rockingham	\$38,300	\$43,800	\$49,250	\$54,700
Bath	\$34,950	\$39,950	\$44,950	\$49,900
Rockbridge- Buena Vista- Lexington	\$34,300	\$39,200	\$44,100	\$48,950
Highland	\$34,200	\$39,050	\$43,950	\$48,800



#### Home Sale Price and Income Limits

Area	Ma	Sales Price/Loan Limits			
	2 or Fewer People		3 or More People		
	Standard	With Virginia Housing DPA or CCA Grant	Standard	With Virginia Housing DPA or CCA Grant	New & Existing Construction
Washington-Arlington-Alexandria	\$145,000	\$116,000	\$170,000	\$136,000	\$550,000
Charlottesville	\$90,000	\$72,000	\$105,000	\$84,000	\$375,000
Richmond	\$98,400	\$78,700	\$114,900	\$91,900	\$425,000
Norfolk-VA Beach-Newport News	\$90,400	\$72,300	\$105,400	\$84,300	\$390,000
Culpeper-Rappahannock-Warren	\$92,300	\$73,800	\$107,700	\$86,100	\$450,000
King George	\$92,600	\$74,000	\$106,900	\$85,500	\$300,000
All Other Areas of Virginia	\$88,300	\$70,600	\$101,600	\$81,200	\$295,000



## Project Criteria

- Projects must be in the predevelopment phase by September 2022
  - -Grant will be terminated for projects not in predevelopment by July 2023

- Funds may not be used to pay for activities currently funded by another funding source
  - -Including paying back loans already secured



# Eligible Expenses

- Contractor fees (includes construction costs) and materials
- Soft costs (permitting fees, utility connections, final design, architecture and engineering, inspection fees, capitalization fees)
  - Capitalization fee requests must be accompanied by a detailed development plan
- Equipment (tangible personal property with per-unit acquisition costs of \$5,000 or greater)
- Acquisition: \$500,000 available for the entire region



#### Restrictions

- This program does not fund:
  - Market analysis
  - Land banking or creation of a land trust
  - Units proffered as part of a rezoning
  - Virginia Housing loan application fees
  - Owner equity requirements for loan qualification
  - Emergency shelters, rental assistance, owner-occupied rehabilitation
  - Projects that have already been closed and are considered in the development pipeline

Projects that are leveraging other Virginia Housing loans <u>are allowed</u> if the deal has not yet closed and needs to fill a gap.

# Project Funding

- Available funds:
  - -\$1.65 million for project implementation
  - -\$350,000 for program administration

- One organization is allowed to submit multiple applications
  - -Must submit each individual project separately
- Each application/project will be judged individually
  - -Applications will be evaluated by a panel of CSPDC staff



# Project Funding



- \$1.2 million (large projects)
  - -CSPDC will fund up to 3 larger projects, defined as 5 units or more (multifamily development or single family neighborhood projects)
  - -If funding from this pool remains, funds will open up to all applicants
- \$450,000 (scattered-site projects)
  - -Defined as 1-4 units



# Project Funding



- Applicants can request funds <u>up to</u> \$80,000/unit with a maximum project award of \$400,000
  - Applicants are encouraged to use funds efficiently and request less funds per unit where applicable

### Project Details

#### Priority criteria:

- Project feasibility (shovel-ready, support from locality, infrastructure, etc.)
- -Funding need (does the project need this funding to come to fruition?)
- -Units are move-in ready by July 1, 2024
- –High quality units
- -Efficient use of funds across units
- -Distributing funds equitably across the region

#### Competitive criteria:

- -Projects that serve a variety of income levels (60% AMI, 40% AMI, etc.)
  - Projects that serve people with disabilities, seniors, low-wage earners, home owners, etc.
  - Projects that grant greater housing choice (located outside areas with high poverty concentration)
  - Innovation (universal design, eco-friendly, green building, modular, etc.)
  - Support from locality and/or public feedback received

### Application Process

- Application opens: January 3<sup>rd</sup>, 2022
- Application closes: February 3<sup>rd</sup>, 2022
- Awardees will be notified in March 2022
  - Projects applying for LIHTC funds will receive decisions prior to LIHTC deadline

#### Updates will be posted on our website:

https://www.cspdc.org/programs-services/housing/



# Funding Details

Awardees will enter into a contract with the CSPDC

- Funding will be provided to awardees on a quarterly reimbursement basis
  - -With the exception of acquisition funds

- Projects must provide supporting documentation of eligible expenses to the CSPDC before the last day of each quarter
- Upon approval, Virginia Housing will disburse funds
  - -Approval could take up to 30 days



## What should I be prepared to submit?

- Organizational information
  - -Contact information, 501c3 status if applicable, project capacity, etc.
- Project information
  - -Project title, AMI limits and income mix, multifamily v. single family, new vs. rehab, total units, project location, current project status, estimated total costs, etc.
- Detailed budget including funds requested and funding uses
  - Include other existing funding sources
- Other questions: application competitiveness
  - -Population served, income limits, innovative design, location, etc.
- Supporting documentation (site plans, pro forma, etc.)



#### Questions?

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